

# Client Perspective Analysis Template

Client Organization:

Engagement Name:

Consultant(s):

Date:

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## 1. Clientâ€™s Key Objectives

What are the main goals for this engagement?

## 2. Stakeholder Perspectives

Who are the key stakeholders? What are their priorities?

## 3. Challenges & Pain Points

What current challenges does the client face?

## 4. Success Criteria

How will the client define a successful engagement?

## 5. Potential Barriers

What are anticipated obstacles or risks?

## 6. Resources & Capabilities

What internal capabilities or resources can support the engagement?

## 7. Additional Notes

Other comments, background, or context: