

Client Perspective Analysis Template

Client Organization:

Engagement Name:

Consultant(s):

Date:

1. Client’s Key Objectives

What are the main goals for this engagement?

2. Stakeholder Perspectives

Who are the key stakeholders? What are their priorities?

3. Challenges & Pain Points

What current challenges does the client face?

4. Success Criteria

How will the client define a successful engagement?

5. Potential Barriers

What are anticipated obstacles or risks?

6. Resources & Capabilities

What internal capabilities or resources can support the engagement?

7. Additional Notes

Other comments, background, or context: