

Mergers and Acquisitions Consulting Statement of Work (SOW) Sample

1. Introduction

This Statement of Work ("SOW") sets forth the terms and conditions under which [Consulting Firm Name] ("Consultant") will provide mergers and acquisitions ("M&A") consulting services to [Client Name] ("Client").

2. Scope of Services

- Assessment of potential M&A targets in line with the Client's strategic objectives.
- Market research and industry analysis.
- Due diligence support and coordination.
- Financial modeling and valuation analysis.
- Transaction structuring and negotiations support.
- Post-merger integration planning advice.

3. Deliverables

- M&A Target List and Evaluation Report
- Due Diligence Summary and Risk Assessment
- Financial Models and Valuation Analysis Documents
- Integration Plan Recommendations
- Regular Status Updates and Final Summary Report

4. Timeline

The project will commence upon the effective date of this SOW and is expected to conclude within [number] weeks/months, subject to adjustments as agreed upon in writing by both parties.

5. Fees and Payment Terms

The services will be provided for a total fee of [Fee Amount], to be invoiced as follows:

- [Percentage]% as an initial retainer upon commencement
- The balance due upon delivery of final deliverables

Additional expenses, if applicable, must be pre-approved by the Client.

6. Confidentiality

Consultant agrees to maintain confidentiality over all proprietary information received during the course of this engagement.

7. Acceptance

By signing below, the parties acknowledge and agree to the terms of this Statement of Work.

[Consultant Name]
[Consulting Firm Name]

Date: _____

[Client Name]
[Client Company Name]

Date: _____