

Service Business Financial Forecast (Sample Format)

1. Revenue Projections

Service Description	Unit Price	Expected Units Sold/Month	Monthly Revenue	Annual Revenue

2. Cost of Goods Sold (COGS) / Direct Costs

Cost Item	Cost per Unit	Units	Monthly Total	Annual Total

3. Operating Expenses

Expense Category	Monthly Amount	Annual Amount

4. Labor/Salary Forecast

Role/Position	Monthly Salary	Number of Staff	Monthly Total	Annual Total

5. Profit & Loss Forecast (Summary)

	Monthly	Annual
Total Revenue		
Cost of Goods Sold (COGS)		
Gross Profit		
Operating Expenses		
Salaries & Wages		
Net Profit (Before Tax)		